

Kayleen Johnson

Certified High-Ticket Sales Professional

Remote Sales | **Closer.Kayleen@gmail.com** | **closerkayleenjohnson.com**

SUMMARY

Certified High-Ticket Sales Professional with training in consultative selling, buyer psychology, objection handling, and relationship-driven sales. Passionate about helping premium brands increase revenue by building trust, uncovering client needs, and guiding prospects toward confident purchasing decisions.

Brings a diverse background in customer-facing sales, quality control, construction, and education, providing strong adaptability, organization, communication, and problem-solving skills. Recognized for being highly coachable, proactive, and committed to continuous growth. Seeking a remote SDR or High-Ticket Closer position where I can contribute to a high-performing sales team while continuing to develop into a top-performing closer.

SKILLS

- High-Ticket Sales
- Discovery Calls
- Buyer Psychology
- Relationship Building
- Customer Engagement
- Objection Handling
- Needs Analysis
- Closing Techniques
- Active Listening
- Verbal & Written Communication
- Organization & Time Management
- Problem Solving
- Team Collaboration
- Adaptability
- Fast Learner
- Growth Mindset

REMOTE WORK

- CRM Familiarity
- Google Workspace
- Zoom Meetings
- Slack Communication
- Calendar Management
- Professional Follow-Up

LANGUAGES

- English
- Spanish

EXPERIENCE

Beauty Advisor | Sales Associate

- Built strong customer relationships through personalized product consultations and active listening.
- Identified customer needs and recommended tailored solutions, consistently creating positive buying experiences.
- Educated clients on product benefits while confidently answering questions and overcoming purchase hesitation.
- Contributed to team sales goals through exceptional customer service and relationship building.

Solar Quality Control & Inspector

- Communicated professionally with team members and project managers
- Maintained high standards of accuracy while solving problems in fast-paced environments.
- Demonstrated attention to detail, accountability, and effective time management under deadlines.
- Built trust through professionalism and consistent follow-through.

CERTIFICATIONS

She Sells Academy / By Shelby Sapp

- High-Ticket Sales Certification
- Buyer Psychology
- Discovery Calls
- Objection Handling
- Relationship Selling
- Sales Communication
- Closing Frameworks

Why Hire Me?

- Highly Coachable
- Self-Motivated
- Strong Communicator
- Growth Mindset
- Calm Under Pressure
- Organized & Detail-Oriented
- Passionate About Sales

OTHER EXPERIENCE

Preschool Teacher

- Built strong relationships with parents through clear, consistent communication and trust.
- Solved day-to-day challenges with patience, professionalism, and empathy.
- Adapted communication styles to meet the needs of different personalities.